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101 and Still Solid



No one gets to be 101 years old without doing a lot of things right. In Kelso-Burnett's case, one of those things is maintaining a sound balance sheet. In short, this means that we value the

long-term health of the company more than any short-term gains. While being a risk taker may work for a while, it will usually catch up to a company.

All of us are aware of how tough these economic times are and how they affect businesses of all types. We are fortunate that, because of our strategy, we remain a sound company. As an employee-owned organization, our belief is that financially healthy operations are the best way to realize staying power in this industry.

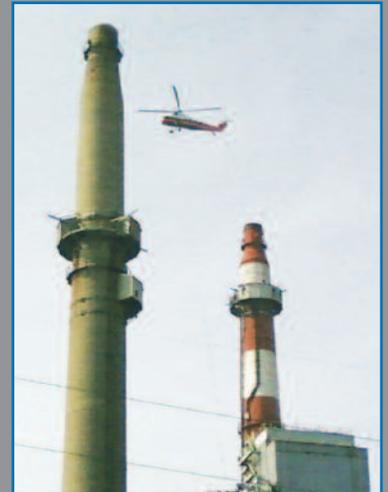
With a continuing substantial line of credit from our bank and our large bonding capacity, we are prepared and able to take advantage of good opportunities when they present themselves. Many of our competitors are taking on high-risk jobs that offer very low or zero profit. We know that to stay strong, we need to be smart in our bidding process. Therefore, we will continue to focus on customers that put a high value on quality and service.

Our goal is to be strong for the next hundred years. We will not consume ourselves with hitting home runs for the next two or three years just to risk striking out.

—Jim Kostek, C.E.O. and Chairman

Midwest Generation Helicopter Lift

On June 18, 2009, Kelso-Burnett Co. completed the removal and installation of a transformer rectifier from the roof of the electrostatic precipitator at Midwest Generation's Crawford Station, located on Chicago's South Side near Midway Airport.



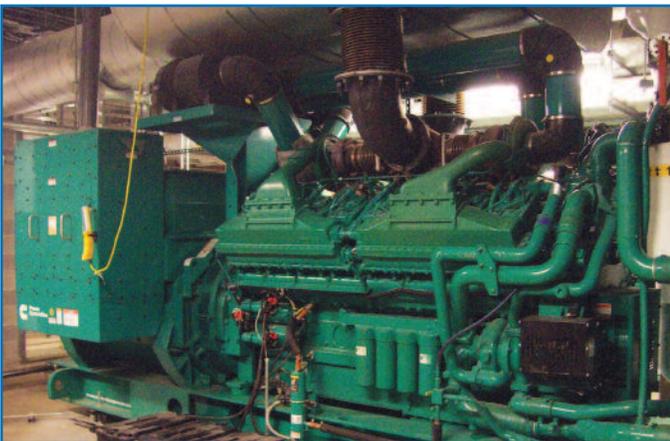
Kelso-Burnett's veteran crew has years of experience removing and replacing transformer rectifier sets from precipitators. However, the location of this particular transformer rectifier made this project a little more complicated, as using a crane was impossible. Kelso-Burnett's project team decided to enlist the help of Midwest Helicopter to remove the 5,000-pound transformer and replace it with a new one. In spite of a demanding, delicate process that could easily have turned into a disaster with one small error, the entire cycle from removal to re-install took only 16 minutes!

The lift went smoothly thanks to the help of station personnel and the planning and safety coordination of Midwest Generation's Maintenance Planner, Dawan Sadrud-Din.

Digital Realty Trust Data Center

Recently, Kelso-Burnett Co. completed one of the largest data center projects it has ever worked on during its 101-year history. Kelso-Burnett finished phase one of the expansive Digital Realty Trust data center job in June of 2009. Digital Realty Trust, located at 350 E. Cermak Road in Chicago's South Loop has more than 1 million square feet of rentable space for enterprise data center tenants. More than 50 *Fortune* 500 companies rely on Digital Realty to provide solutions for their data center requirements, and Kelso-Burnett Co. is proud to be helping them support these organizations.

Over the course of the project, Kelso-Burnett Co. worked seamlessly with Clune Construction's project team, consisting of Dave Hall, Ben Walker, Brian Donohue, Joe Zobel and Jennifer Bernard, to make sure that all of Digital Realty Trust's data center requirements were met. Kelso's project team, led by Division Managers Joe Truesdale and Lou Longo, along with veteran General Foreman Tracy Olkiewicz and newly hired General Foreman Dan Richmond, installed six 2,000KW generators controlled by a 1,200 A paralleling switchgear room. In addition, K-B installed four new services of 12,470V feeding six separate suites. These services are capable of producing 150W per square foot consisting of 3,200A switchboards.



Kelso-Burnett's project team fed four 750KVA UPS systems from each switchboard for a completed total of 24 UPS systems. Incredibly, Kelso-Burnett Co. installed more than 80,000 feet of conduit, equivalent to 15 miles, and pulled more than 400,000 feet of cable in feeders, equivalent to 75 miles!



Kelso-Burnett's project team encountered many challenges during this project due to its size and complexity. One significant obstacle was working around the Lakeside Technology Center's extreme security, since 350 E. Cermak is considered the premier mission-critical data center and telecommunications facility in the Midwest. Consequently, Kelso-Burnett's electricians had to strictly comply with arc flash safety regulations at all times. Electrical Testing Technologies Inc. (ETTI), Kelso-Burnett's affiliate company, consistently tested all electrical equipment prior to and during installation, while the entire project team had to complete numerous study programs throughout the duration of the project. Overall, the equipment installed for Digital Realty Trust is so powerful that the system can supply 10MW of power. That same amount of energy could be used to power 8,000 homes for one full year!



Phase one took more than 40,000 hours to complete, and recently, Kelso-Burnett started phase two of the project in July of 2009. We would like to thank Clune Construction and Digital Realty Trust for giving us the opportunity to work on such a unique and detailed project in what is, by far, one of the most remarkable facilities in Chicago.

Around Chicago

Taste of Polonia

From Friday, September 4, through Sunday, September 6, the Taste of Polonia festival will celebrate its 30th anniversary. This family-friendly event, held in Jefferson Park, will feature some great entertainment, including top local and national bands and groups from Poland. American tribute bands and Polish folk artists will play everything from rock to blues to polka, while merchants will be selling original arts and crafts. You'll be able to dance traditional Polish polkas or just watch the experts perform. Carnival rides and arcade games will keep young visitors entertained, and live Polish cooking classes will be held in the theater for the more-mature visitors. If anything, at least come for the traditional Polish food and beer, as they are definitely a Chicago favorite.



Bank of America 2009 Chicago Marathon

On Sunday, October 11, 2009, come out to watch the Bank of America 2009 Chicago Marathon, which hosts some of the world's elite athletes and everyday runners alike. Starting at 7:30 a.m. in Grant Park, runners from all 50 states and more than 100 countries will compete against each other to see who is the best in the world. If you're the running type, you could even run on behalf of a charity like the runners on the 2009 Run to Stop MS charity team, which helps the National Multiple Sclerosis Society move closer towards creating a world free of MS. For more information about the marathon and the charity program, visit www.chicagomarathon.com.



K-B Sparks



Tony Arnone

Congratulations to Tony Arnone and his wife for becoming proud parents of a baby girl, Alivia Nez Arnone, on May 31, 2009. Tony is currently a Division Manager and works out of Kelso-Burnett's Gurnee office.



Kris Murray

Congratulations to Kris Murray and his wife on the birth of their baby girl, Katelyn Elizabeth Murray, on March 22, 2009. Kris works out of our Lake County (Gurnee) office and is a Division Manager for Kelso-Burnett.

K-B Milestones

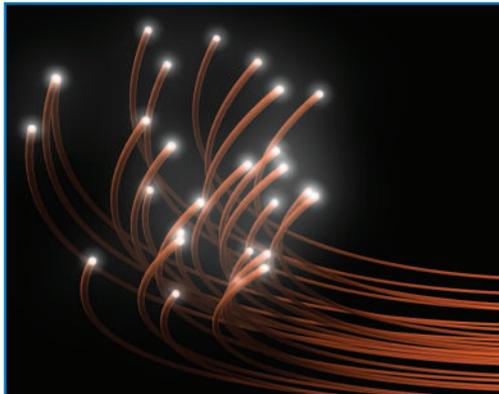
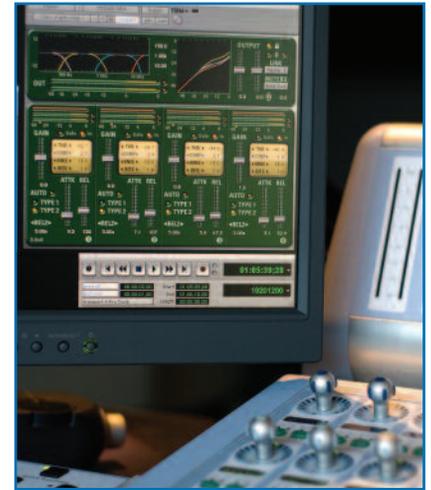


KELSO-BURNETT CO.
Advanced Technologies Division

In 1989, Kelso-Burnett started up its Advanced Technologies (Communications) Division to meet the needs of the digital revolution. At the time, many customers had outdated cabling infrastructures that could

not support much of the new technology that was becoming widespread. Companies needed to upgrade and stay on the cutting edge or risk getting overtaken by their competitors. Kelso-Burnett Co. was ideally suited to help organizations move forward because we were already performing this type of work before it became mainstream in the early 1990s.

Today, Kelso-Burnett Advanced Technologies remains at the forefront of technology. Whether it's our suppliers keeping us up-to-date on new trends or our manufacturers training us on new systems and products that have not yet been publicly released, we are always learning to better meet our customers' needs. Our technicians are highly trained and certified to the highest levels in many different types of solutions, including fiber optics; Category 5e, 6, and 6a cabling; security and audio visual equipment; and much more.



Since Kelso-Burnett Advanced Technologies' inception in 1989, we've worked with such clients as Abbott Labs, Baxter Healthcare, UPS, Deloitte & Touche, United States Golf Association (USGA), RR Donnelly, Willis Insurance, Continental Bank, Northern Trust Bank, Target, The Home Depot, Best Buy, Qwest, AT&T, Level 3, Switch & Data, Chicago Public Schools, W.W. Grainger, Sidley Austin Brown & Wood, Methodist Hospitals, Northwestern University, Walt Disney Company, Kraft General Foods, Nike, Panduit, NBC, Fox, Big Ten Network, British Telecom, United Airlines, Boston Consulting, and Allstate as well as countless other organizations.



From left to right: Bruce Laughlin, Ray Krewer and Bill Smith.

Lake County Branch Electrician Retirees

On July, 16, 2009, Kelso-Burnett's Lake County Branch hosted a retirement party for three of its long-time electricians at Anastasia's Restaurant & Sports Lounge in Waukegan, IL.

Bruce Laughlin worked for K-B for 31 years, from July of 1978 to July of 2009. Ray Krewer worked for Kelso-Burnett for almost 23 years, from November of 1986 to June of 2009. Bill Smith was a member of the Kelso team for almost 15 years, from September of 1994 to May of 2009.

Together, they total 69 years of work for Kelso-Burnett Co.! Their presence and expertise in the field will sorely be missed by all. The entire Kelso-Burnett family would like to congratulate Bruce, Ray and Bill on their retirements, and we wish them all the best in their future endeavors.

Seven Questions—Ryan Teumer

As the Kelso-Burnett Advanced Technologies Superintendent, Ryan Teumer's typical day consists of trying to make sure that every jobsite is staffed with the right manpower. Ryan is in charge of the service calls and small projects on a day-to-day basis. He also looks after all of Kelso's testers, fiber optic tools and specialty tools associated with the communication industry.



How did you come to work at Kelso-Burnett?

Back in the early '90s, Barry O'Flynn, Contract Manager for Kelso-Burnett Advanced Technologies, was looking for a few good, dependable men. So, Kelso-Burnett hired some hard-working kids from Calumet City including Jimmy Lamparski and me. I have been with Kelso for 15 years now.

What one thing do you like most about your job?

I like that our industry changes from day to day and that we are always learning new technologies in order to better serve our customers. I also very much enjoy working with the technicians, as well as all the electricians at Kelso-Burnett Co.

What do you like to do in your free time?

I like to race my car, go boating, build custom motorcycles, and when the snow falls in the winter, I like to head north to go snowmobiling.

What three words would others use to describe you?

Well if work is slow, I can't repeat how others would describe me! If we are busy, others would say that I am dedicated, self-motivated and understanding.

What is your all-time favorite line from a movie?

"You know, we're sitting on 4 million pounds of fuel, one nuclear weapon and a thing that has 270,000 moving parts built by the lowest bidder. Makes you feel good, doesn't it?"

—*Armageddon*

What is your favorite project that you've been involved with at Kelso-Burnett?

Without a doubt, it has to be the 2003 USGA U.S. Open held at Olympia Fields Country Club. Kelso-Burnett Advanced Technologies and AT&T were in charge of all the communications for the Open. This was like wiring up a temporary city! Although the U.S. Open is only a week-long event, Kelso was there for five months prior to the tournament, setting up over 3,000 phone and ISDN lines for corporate sponsors and media from all over the world, along with the wireless scoring system for the tournament play. Kelso was also in charge of wiring up the USGA website, which had over 2 billion hits during the week of the U.S. Open.

What would you say is your greatest accomplishment so far working at Kelso-Burnett Co.?

Becoming the Communication Superintendent.

Around Chicago—continued

Magnificent Mile Lights Festival and Parade

On Saturday, November 21, the Magnificent Mile Lights Festival kicks off the holiday season with a parade along Michigan Avenue. For more than 40 years, the trees along the Mag Mile have been illuminated with more than one million lights. The lights and an accompanying fireworks show mark the official start of the holiday season. This family-friendly festival is free and open to the public, starting at 11:00 a.m. The day features musical performances on the Harris Stage and culminates with a light procession led by Walt Disney's Mickey Mouse and friends. The festival is a great way to start the holiday season and to experience what Michigan Avenue has to offer.





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We are an employee-owned company that combines advanced technologies with superior workmanship to provide the highest-quality design, construction and project management available in the electrical contracting industry.

Since 1908



The safety department at Kelso-Burnett offers OSHA 10-

and 30-hour classes. For more information or to schedule a class, contact Scott Johnson at (847) 483-3826 or Cathy Kay at (847) 483-3827.



NFPA 70E Training

Kelso-Burnett continues to train employees and clients on the NFPA 70E requirements. Only an employee who is certified as an “Electrically Qualified Worker” may approach and work on live systems. He or she must also utilize an Energized Work Permit. Contact Cathy Kay at (847) 483-3827 if you would like to schedule a training session.